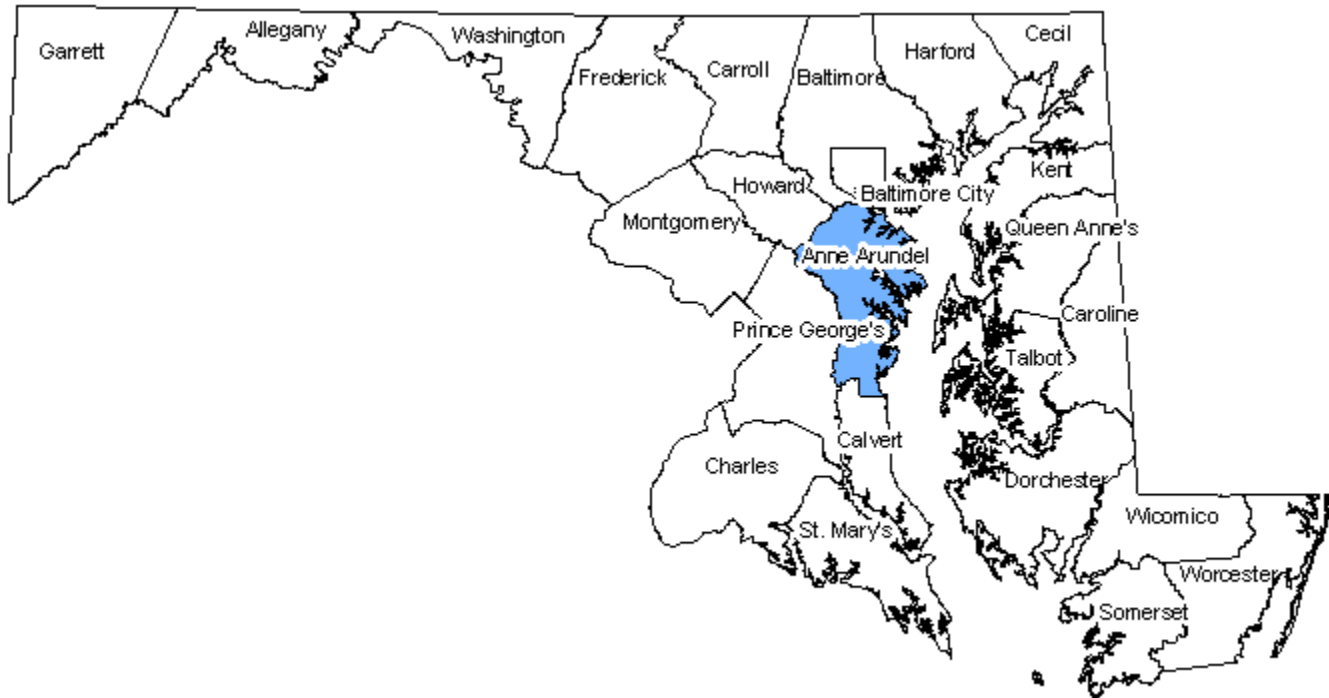


Anne Arundel County Market View

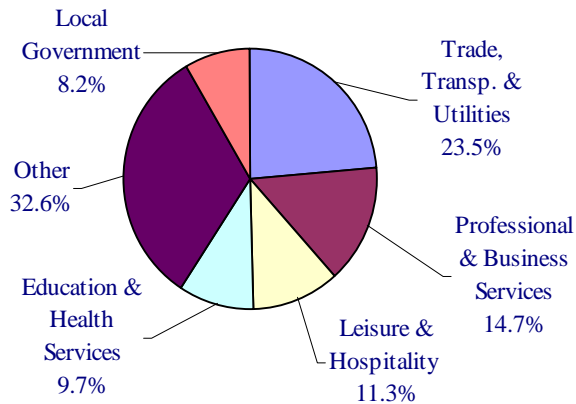


Quick Facts

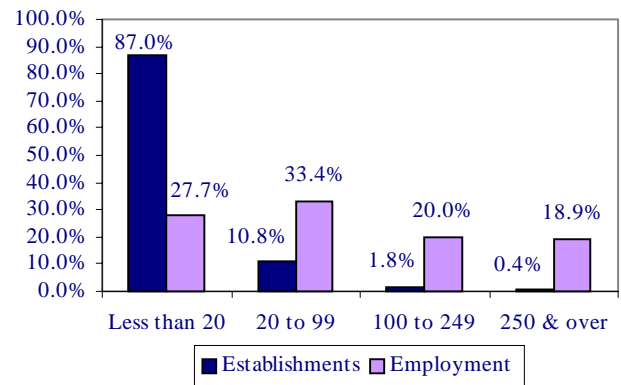
• Population (2004)	508,572
• Civilian Labor Force (2004)	272,165
Employment	262,262
Unemployment	9,903
Unemployment Rate	3.6%
• % of Maryland's Labor Force	9.4%
• Industry Employment (2004)	214,628
• Business Establishments (2004)	13,661
• Average Weekly Wage by Industry (2004)	\$786
• Total Projected Job Openings Through 2012	102,427

Anne Arundel County Market View

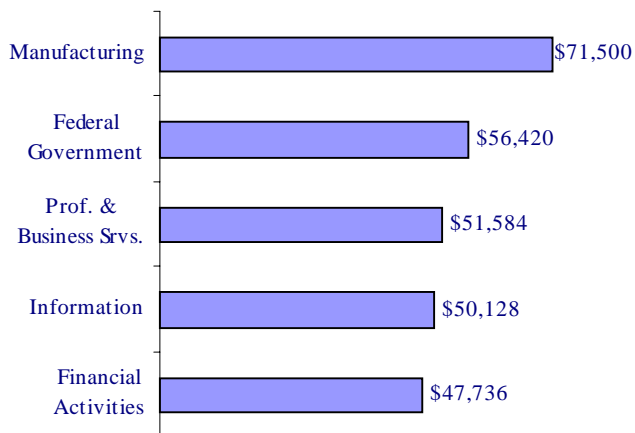
Top Employing Industries



**Private Sector Business Establishments & Employment Concentration by Size Class
4th Quarter 2004**



Highest Annual Wages



**Top Job Gains by Industry
2004**

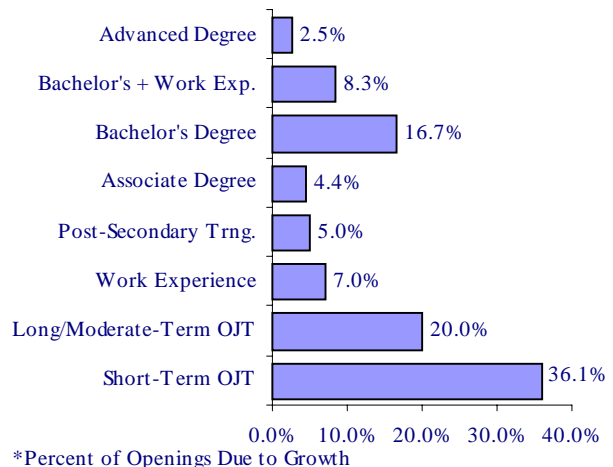
Professional & Technical Services	1,071
Credit Intermediation & Related Services	861
Food Services & Drinking Places	767
Administrative & Support Services	632
Specialty Trade Contractors	589
Computer & Electronic Product Manufacturing	344
Hospitals	334
Food & Beverage Stores	283
Amusements & Recreation	261
Construction of Buildings	236
General Merchandise Stores	217

**Top Performing Occupations
2002-2012**

	Total Openings*
Retail Salespersons	5,111
Combined Food Prep & Srvg. Wrkrs., inc. Fast Food	4,895
Cashiers	4,180
General & Operations Managers	2,679
Office Clerks, General	1,809
Sales Reps., WT & Mfg., exc. Tech./Sc. Products	1,757
Waiters & Waitresses	1,745
Fire Fighters	1,691
Janitors & Cleaners, exc. Maids & Housekeeping	1,636
Registered Nurses	1,536

* Combine openings due to growth & replacement demand

Projected Demand* by Education/Training



*Percent of Openings Due to Growth